

ROGERS GROUP, INC.

Rogers Group History

- Founded 1908, Bloomington, Indiana by Ralph Rogers
- Grew with nation's interstate system, infrastructure growth
- Privately held by Ralph Rogers' descendants

Rogers Group Facts

- Sixth largest crushed stone producer in the US
- Operations in five states: IN, KY, TN, AL, AR
- 1600 employees
- Core businesses crushed stone, asphalt & asphalt construction
- Other businesses block & masonry
- Annual sales \$350,000,000

Safety 1900



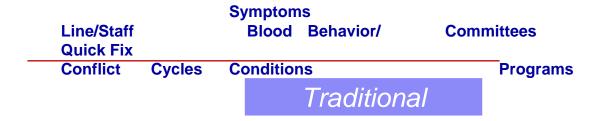
Safety 2000



Safety: Where are we?

Rating organizational Safety Culture.







SWAMP

(Safety Without Any Management Process)

SAFETY RESPONSIBILITY: Not Recognized/Rejected

PERCEIVED: As a "Burden"

MANAGEMENT CHARACTERISTICS:

- Accidents are Accepted C.O.D.B.
- Production Compromised by Safety
- Planning Minimal; Reactive; Short Term
- Adversarial Relationship Ops vs Safety
- Lacking HR Policies/Procedures

- One Way Communication Fear Based
- My Way or The Highway
- "Make Do/Make Fit" Approaches
- Minimal Employee
 Involvement/Interaction

ORGANIZATIONAL IMPACTS:

Negative Business	<u>Excessive</u>	Poor Employee	Statutory Ignorance
<u>Impact</u>	<u>Losses</u>	Relations	
High Insurance Cost	Poor Injury Rates	Blame Others	Citations
Less Competitive	High Frequency	Them vs Us	Repeat Violations
On Bids	High Severity	Labor vs Management	Complaints
		No Company Loyalty	Litigation
		Morale Very Low	





TRADITIONAL

SAFETY RESPONSIBILITY: Not Understood (Staff Function)
PERCEIVED: As a "Cost"

MANAGEMENT CHARACTERISTICS:

- Accidents are "Excused" Away
- Recognized Problems Unwilling/Unable to Solve
- Programs/Campaigns Short Lived
- Fix the Symptoms, Not the Cause
 Results (Only) Measured Results Driven
- Not Quite Sold Willing To Go Halfway (Easy Road)
- Likes "Off the Shelf" Canned Programs
- High Visibility Many Labels Little Results

- Authority Conflicts Passive Resistant
- Line "Accountability" Lacking/Inconsistent
- Expect Safety Department to Run Safety
- Go Through Motions

ORGANIZATIONAL IMPACTS:

Blood Cycles
Inspection Heavy
Supervisors Ignore Safety Directives
Repetitive Conditions

Set up for Failure Committees = Gripe Sessions Quick Fix Programs
Reactive Management

Employees Reject Changes

WORLD CLASS

SAFETY RESPONSIBILITY: Line Management Owned/Driven PERCEIVED: As a Good Business "Investment"

MANAGEMENT CHARACTERISTICS:

- Accidents Are Intolerable There Are No Excuses
- Safety Isn't Safety Its Management Effectiveness
- Decisions Time Consuming and Difficult
- Planning Long Term 3 to 5 Years
- Responsibilities & Expectations Clearly Defined And Accepted
- Management Personnel are Personally Involved
- Line Accountability is Standard Practice
- Safety Has a Sense of Urgency

- No "Glitz" or Hype
- Employee Centered –
 Win/Win
- Communication -Informal, Open, Encouraged
- Efforts "Closely Measured" and Responded To

ORGANIZATIONAL IMPACTS:

<u>Positive</u>	Good	<u>Integrated</u>	<u>Equal</u>
Business Impact	Employee Relations	Quiet	To Cost
More Business	Employee Morale High	"Safety" Loses Identity	To Quality
Employees Promote	Safety Management	There is No "Program"	To Production

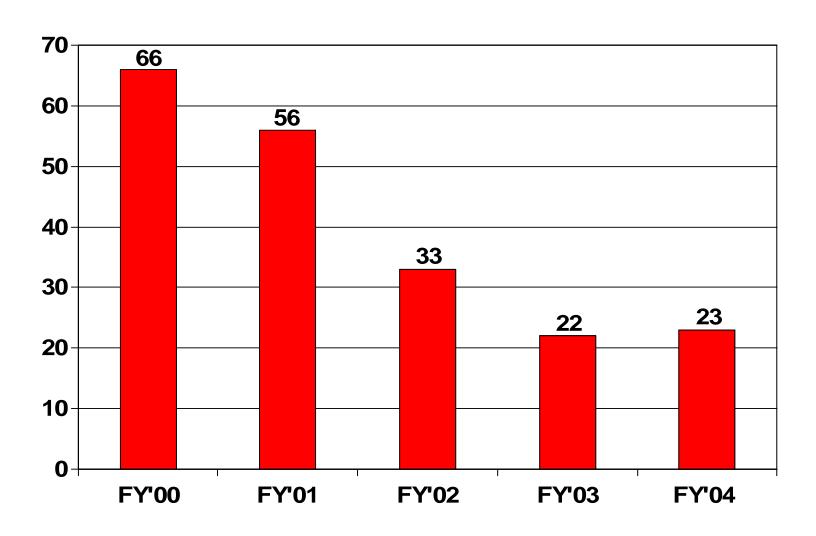
New Business

There Aren't (m)any Accidents

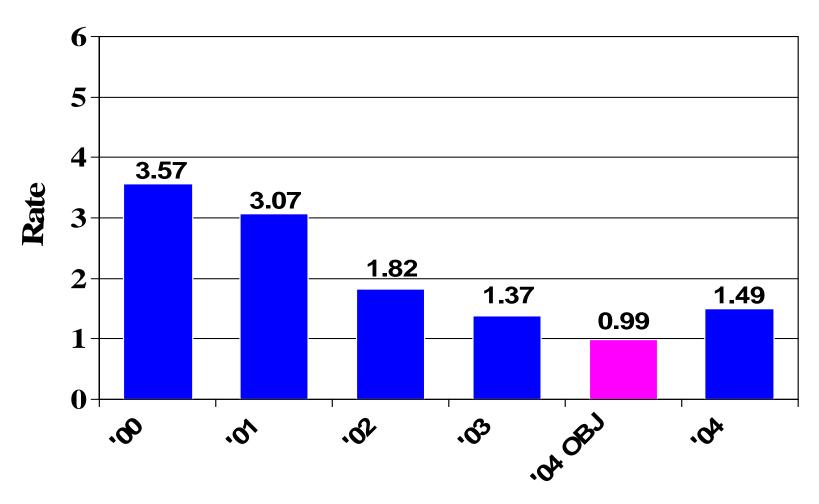


Results of Change

Injuries

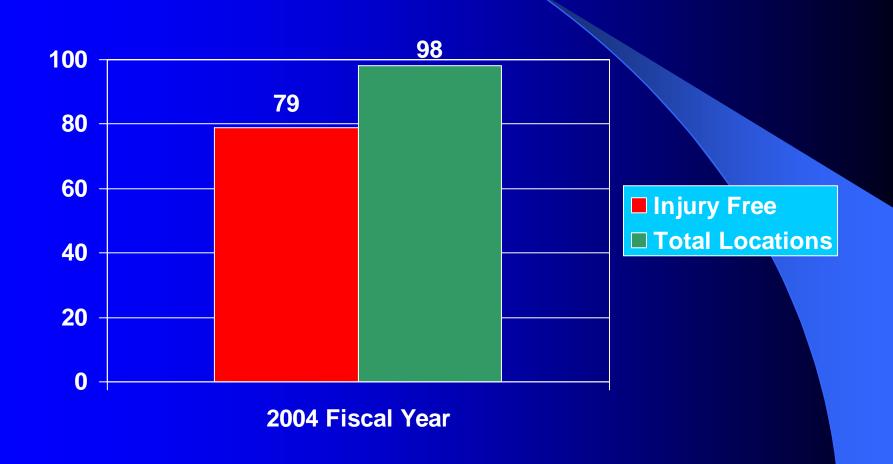


INJURY RATES & FY04 MILESTONE OBJECTIVE



Fiscal Year

Injury Free Locations



Injury Free Locations

- 79 of our 98 locations had no reportable/recordable injuries for Fiscal Year 2004 (April 03-March 04).
- These locations include Quarries, Asphalt Plants, Construction Crews, Sand & Gravel Operations, Shops, and a Block Plant.



ROGERS GROUP

Safety System

Safety Policy Statement

We are committed to achieving a zero injury safety culture by implementing all Rogers' safety principles without compromise.

SAFETY CULTURE

A "Culture" is defined as the shared values within an organization.

Safety Culture Principles:

- Management commitment
- Line responsibility for Safety
- Safety training
- Incident investigation and Countermeasure
- Audit Process
- Safety Committees
- –JSA implementation
- Employee Involvement

Management Commitment

Line Responsibility

Safety Training

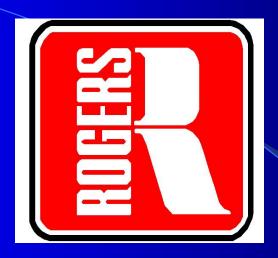
Reporting & Investigations

Safety Audits

Safety Committees

JSA Process

Employee Involvement



THANK YOU!

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